



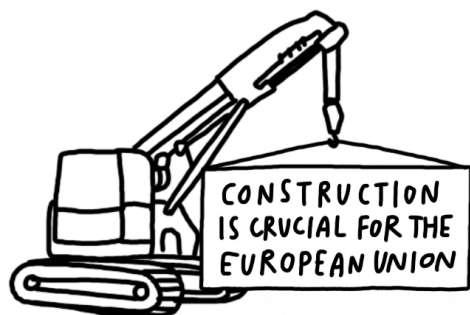
JULY 2018 - JUNE 2019  
ANNUAL REPORT




## WHO WE ARE



- Established in 1990
- Secretariat based in Brussels
- EBC defends and promotes the interests of construction SMEs and craftsmen in Europe



€  
**9%**  
OF THE GDP OF THE  
EUROPEAN UNION

  
**3.4 MILLION**  
ENTERPRISES  
IN THE SECTOR

  
**18 MILLION**  
WORKERS IN  
THE SECTOR

## EUROPEAN CONSTRUCTION ENTERPRISES

**SMEs ARE VITAL**  
FOR THE  
CONSTRUCTION SECTOR

**94.1%** MICROENTERPRISES  
LESS THAN  
10 EMPLOYEES



**5.3%** SMALL ENTERPRISES  
FROM 10-49 EMPLOYEES

**0.5%** MEDIUM ENTERPRISES  
FROM 50-249 EMPLOYEES

**0.1%** LARGE ENTERPRISES  
MORE THAN 250 EMPLOYEES

19 NATIONAL  
EMPLOYERS'  
ORGANISATIONS IN  
16 COUNTRIES



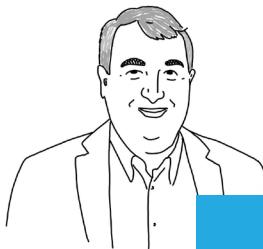


WE HAVE  
CONSOLIDATED  
OUR FAMILY



RINALDO  
INCERPI

NEW EBC PRESIDENT  
-  
(Italy)



PHILIP  
VAN NIEUWENHUIZEN

NEW EBC VICE-PRESIDENT  
-  
(the Netherlands)



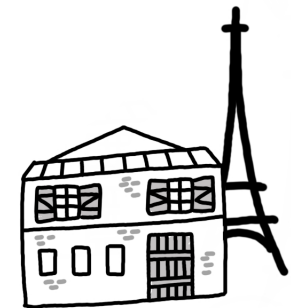
NEW EBC MEMBER  
FROM IRELAND



The [National Guild of Master Craftsmen](#)  
joined EBC in July 2018

## EBC CONGRESS IN PARIS

[Annual Congress 2018](#) organised in  
Paris by EBC and CAPEB



TOPIC:

Energy efficiency of  
historical buildings



MAIN MESSAGE:

Construction SMEs play a pivotal  
role by matching tradition and  
innovation



## WE HAVE DEFENDED CONSTRUCTION SMEs' INTERESTS...



### LATE PAYMENT



Late payments remain very frequent in construction and displays a serious problem, in particular for construction SMEs

#### EBC PROPOSALS:



Strengthen the rules and implement a zero tolerance policy with regard to late payment

#### EBC ACTION:



EBC participated to the [European Commission survey](#) and develops a position paper



### PUBLIC PROCUREMENT



Public Procurement accounts for about 14% of Europe's GDP and is thus also an important economic driver for construction enterprises

#### EBC PROPOSALS:

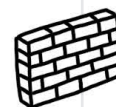


Grant SMEs direct and equal access to public tenders



Avoid distortive criteria in Public Procurement that disadvantage SMEs

#### EBC ACTION:



EBC Vice-President Philip van Nieuwenhuizen appointed as a [member of the European Commission Stakeholder Expert Group on Public Procurement](#)



EBC Senior Policy Officer joined CEN Technical Committee 461 on Public Procurement standards



[2019 Annual Congress in Rome](#) dedicated to identify how to improve access for construction SMEs to public contracts





WE HAVE DEFENDED  
CONSTRUCTION SMEs'  
INTERESTS...



## COORDINATION OF SOCIAL SECURITY SYSTEMS



Several abuses of social security contributions come from posting activities in the construction sector: unfair competition for construction SMEs and unfair treatment for workers!

### EBC ACTION:



Development of [position paper](#) on the revision of Regulations on the coordination of social security systems and intensive [dialogue with European Parliament](#)

- ➔ Social security rules for posted workers should reflect labour market reality
- ➔ Enforcement of social security rules should be improved at the national level
- ➔ More reliable and transparent information on A1 forms is needed



## REDUCED VAT RATES AND SPECIAL VAT SCHEME FOR SMALL ENTERPRISES



Taxation should be more SME-friendly and a driver for a sustainable built environment

### EBC ACTION:



Development of [position paper](#) on [VAT exemptions](#) for small enterprises

### EBC PROPOSALS:

- ➔ Guarantee a level playing field between enterprises by proposing a national maximum threshold of EUR 50 000, under which enterprises can apply for a VAT exemption

### EBC ACTION:



Development of an [EBC position paper](#) on [reduced VAT rates](#)

### EBC PROPOSALS:

- ➔ Encourage Member States to apply the existing framework on reduced VAT rates for “labour-intensive services” and further extend it to include all construction activities



WE HAVE DEFENDED  
CONSTRUCTION SMEs'  
INTERESTS...



## DRIVING TIMES & TACHOGRAPHS



Possible extension of the [Driving times and Tachographs regulations](#) to light commercial vehicles, causing that construction SMEs face unnecessary burdens and high costs

### EBC ACTION:



EBC and FIEC opposed extension and engaged in an intensive dialogue with Parliament to make them aware: construction enterprises are no road transport companies!

➔ [European Parliament recognised different exclusions for craftsmen and construction enterprises](#)



## EBC CONTRIBUTES TO CRUCIAL EUROPEAN COMMISSION CONSULTATIONS

- ➔ Study “Development of possible EU actions to support the **Internationalisation** of construction SMEs in Third markets”
- ➔ Study “Supporting **digitalisation** of the construction sector and SMEs»
- ➔ Working group “Design for **Deconstruction** in building design”
- ➔ Building **renovation** passport survey
- ➔ Working group “Smart **Readiness** Indicator”
- ➔ Study “Impacts of OSH **prevention** on the performance of construction enterprises”



... AND WE  
WILL KEEP  
DOING IT!

## EBC MANIFESTO 2019-2024

Empowering construction SMEs to  
build a sustainable Europe



«We shape our buildings and,  
afterwards, our buildings shape us»  
*Winston Churchill*



INCLUSIVE  
ECONOMIC GROWTH



SUSTAINABLE  
BUILDINGS



MORE, BETTER  
AND SAFER JOBS



A FAIR INTERNAL  
MARKET



A DIGITAL SINGLE  
MARKET



SUITABLE  
STANDARDS

OUR MANIFESTO IS  
AVAILABLE IN FIVE  
LANGUAGES:





## WE HAVE SPOKEN UP FOR OUR CONSTRUCTION SMEs

### PUBLIC PROCUREMENT



Organisation for Economic Cooperation and Development (OECD) Forum on Public Procurement for SMEs  
[“Easing SMEs’ access to Public Procurement”](#)

### BUILT ENVIRONMENT FOR PEOPLE



European Commission, High Level Tripartite Strategic Forum on Construction  
[“Strengthening the EU construction policy framework”](#)



IFMA event  
[“The future of EU building policies”](#)

### DIGITALISATION



Rebuild Expo & Congress  
[“Digitalising European construction SMEs”](#)



BBConstrumat fair  
Meeting Latin American high-level representatives  
[“Best practices on Construction 4.0 in Europe and Latin America”](#)

### SUSTAINABILITY



Worldsteel circular economy conference  
[“Construction SMEs main challenges in regard to circular economy”](#)



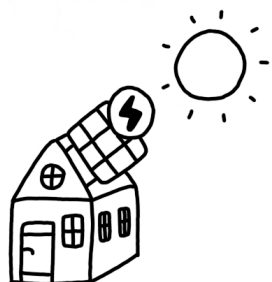
European Economic and Social Committee, Experts hearing  
[“Main challenges, shortcomings and possible solutions in regard to waste legislation for construction SMEs”](#)



BPIE workshop  
[“Building renovation passport: challenges and opportunities for construction SMEs”](#)



## ... AND SUPPORTED THEIR TRANSFORMATION WITH EU-FUNDED PROJECTS



### BIM4REN



Horizon 2020 project running 2018-2022



BIM4REN [kick-off meeting](#) in Bordeaux (October 2018)

AIM:

Develop easy, collaborative and affordable BIM tools for energy renovation projects

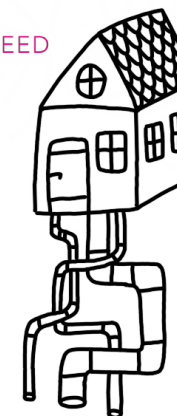


Three pilot sites: San Sebastian, Venice and Paris

[bim4ren.eu](http://bim4ren.eu)



### BIM SPEED



Horizon 2020 project running 2018-2022



BIM-SPEED [kick-off meeting](#) in Brussels (November 2018)

AIM:

Create a cloud-based BIM platform that is open, affordable and user-friendly to reduce the time of deep renovation projects



12 real buildings as demo cases

[bim-speed.eu](http://bim-speed.eu)



### CONSTRUCTION BLUEPRINT



Erasmus+ project running 2019-2022



Construction Blueprint [kick-off meeting](#) in Madrid (January 2019)



[Major Sector Skills Alliance](#) between construction employers and trade unions with Vocational Education and Training (VET) providers to address skills gaps and anticipate skills' needs in the construction sector

[constructionblueprint.eu](http://constructionblueprint.eu)







... AND SUPPORTED THEIR  
TRANSFORMATION WITH  
EU-FUNDED PROJECTS



## NETCONVET



Erasmus+ project running 2017-2020



NETconVET project: Space for strategic thinking on VET needs in construction

AIM:

Closing the gap between construction SMEs and VET providers

[netconvet/home](http://netconvet/home)



CONDAP

## CONDAP



Erasmus+ project running 2018-2021



CONDAP kick-off meeting in Kettering (October 2018)

AIM:

Enhance the digital skills of on-site mentors in construction apprenticeships



All educational resources developed will be online for free in the form of a Vocational Open Online Course (VOOC)

[condap.eu](http://condap.eu)



@CondapProject



## HELP-DESK ON EU PROJECTS

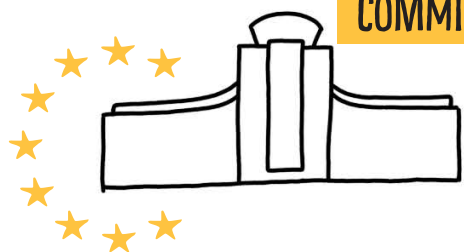
EBC created a Help-desk on EU projects

AIM:

Support EBC members to find EU funding opportunities



WE HAVE COOPERATED  
AND ENGAGED WITH  
THE EU INSTITUTIONS...



EUROPEAN  
COMMISSION

Active EBC participation in [European Commission](#) “Construction 2020” initiative meetings by participating to:

- ➔ Thematic and working groups
- ➔ [High Level Tripartite Strategic Forum](#)

EUROPEAN  
PARLIAMENT AND MEPs



EBC closely works with the [European Parliament](#) on several legislative files



Main work with ECON; EMPL; ENVI; IMCO; ITRE; and TRAN committees

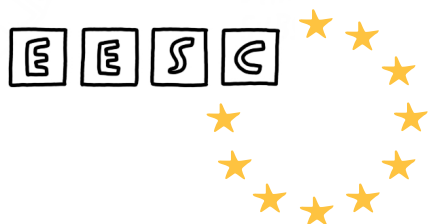
MEMBER STATES PERMANENT  
REPRESENTATIONS TO THE EU



EBC exchanges on legislative files with Member States Permanent Representations active in the [Council of the EU](#)



WE HAVE COOPERATED  
AND ENGAGED WITH  
THE EU INSTITUTIONS...



EUROPEAN ECONOMIC AND  
SOCIAL COMMITTEE

EBC long-standing cooperation with the [EESC](#)

- ➔ EBC Past President Patrick Liébus is Member of the Employers' group
- ➔ EBC Projects & Communication Manager appointed as Alternate Member to Patrick Liébus, attending the EESC Social affairs and Internal market committees
- ➔ EBC Board meetings hosted by the EESC



European Agency  
for Safety and Health  
at Work

EUROPEAN AGENCY FOR SAFETY AND  
HEALTH AT WORK EU-OSHA

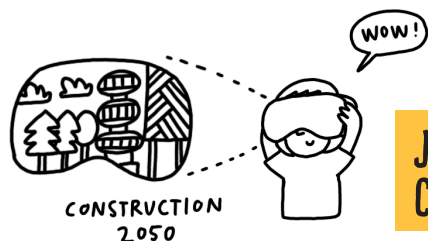
EBC collaborates with the [European Agency for Safety and Health at Work \(EU-OSHA\)](#)

EBC is an [official partner of the EU-OSHA 2018-2019 Campaign](#) "Healthy Workplaces - Manage Dangerous Substances":

- ➔ [Communication activities](#) on dangerous substances in workplaces
- ➔ Exchange of best practices amongst EBC members



## WE HAVE COOPERATED AND ENGAGED WITH CONSTRUCTION STAKEHOLDERS



### JOINT INITIATIVE ON CONSTRUCTION 2050

EBC and other sectoral stakeholders launched a new long-term vision for the sector “Construction 2050, Building tomorrow’s Europe today”, a [call to strengthen the Construction 2020 initiative](#) through:

- ➔ A specific targeted approach to construction
- ➔ An adaptable policy framework
- ➔ A holistic approach towards policy making
- ➔ A strong partnership between European institutions, Member States and construction social partners and stakeholders

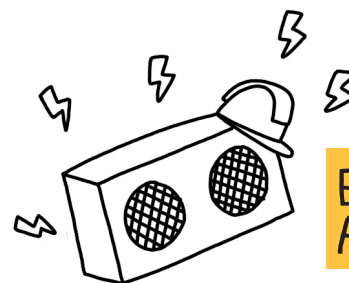


### DECLARATION CIRCULAR ECONOMY IN CONSTRUCTION

[Declaration on Circular Economy](#): joint initiative by construction, environmental and standardisation stakeholders



[Call for a comprehensive EU strategy](#) and the creation of a European Commission expert platform on circular economy in construction



### ECCREDI MEMBERSHIP AND HORIZON EUROPE PAPER

EBC joined the European Council for Construction Research, Development and Innovation (ECCREDI)

AIM:

Strengthen the construction [voice in EU R&D policies](#)



Joint call for a Co-programmed [European Partnership on the Built Environment and Construction in Horizon Europe](#)



## WE HAVE COOPERATED AND ENGAGED WITH CONSTRUCTION STAKEHOLDERS

### EUROPEAN SOCIAL DIALOGUE COMMITTEE FOR CONSTRUCTION



EBC is as an observer within the employers' delegation participating in the permanent dialogue between the European employers and trade union organisations

➔ Themes discussed are vocational training and youth, employment, health & safety



### SMALL IS BEAUTIFUL CAMPAIGN

EBC is partner of the Small is Beautiful campaign to support small-scale renewable installations and cogeneration facilities in Europe

➔ Thanks to this campaign, the EU decided to maintain priority dispatch for small-scale renewable installations in the Clean Energy Package

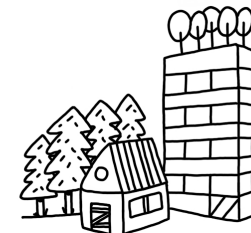


### EEMAP INITIATIVE

EBC supports the Energy Efficiency Mortgage Action Plan (EeMAP)

➔ EeMAP focuses on financing energy efficiency works through a preferential mortgage scheme

### EUROPEAN HOUSING FORUM



EBC is member of the European Housing Forum (EHF), an informal platform that brings together representative organisations from the entire housing sector

➔ EBC exchanges views on housing policies and priorities in Europe in EHF meetings





## WE HAVE COOPERATED AND ENGAGED WITH SME STAKEHOLDERS



### SMEUNITED

- ➔ EBC is a member of [SMEUnited](#) (formerly UEAPME), the employers' organisation representing the interests of European crafts and SMEs at European level
- ➔ EBC chairs the SMEUnited Construction Forum
- ➔ EBC works closely together with SMEUnited, participates to its committees and contributes to its position papers



### SMALL BUSINESS STANDARDS

- ➔ EBC is a founding member and project partner of [Small Business Standards \(SBS\)](#), the organisation created with the support of the European Commission to [represent the interests of SMEs in standardisation at European and international level](#)
- ➔ EBC represents SBS in all construction-related activities and guides SBS's strategic approach on BIM
- ➔ EBC coordinates 32 experts, develops position papers and organises events
- ➔ [EBC chairs the SBS Construction Forum](#)



## OUR COMMUNICATION CHANNELS

### SOCIAL MEDIA



1886 MAILCHIMP



2250 TWITTER FOLLOWERS

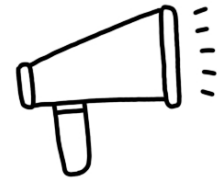


391 LINKEDIN FOLLOWERS

### WEBSITE, NEWSLETTER AND MEDIA PRESENCE

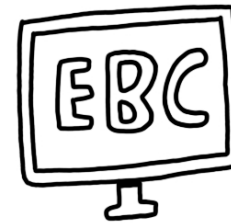
9

EDITIONS OF THE  
CONSTRUCTION  
VOICE



12

PRESS RELEASES =



A NEW, FRESH LOOK  
FOR THE WEBSITE

AND MORE THAN

40 ARTICLES

MORE THAN 36 ARTICLES IN  
SPECIALIZED PORTALS AND  
EU AFFAIRS MAGAZINES





WANT TO  
KNOW MORE?

FEEL FREE TO CONNECT!

EBC STRUCTURE



**Rinaldo  
INCERPI**

EBC President

CNA Costruzioni  
(Italy)



**Patrick  
LIÉBUS**

EBC Past President

CAPEB (France)



**Philip  
VAN NIEUWENHUIZEN**

EBC Vice President  
& Auditor

AFNL (the Netherlands)



**Nicolas  
RUFENER**

EBC Treasurer

FMB (Switzerland)



**Patrick  
KOEHNEN**

EBC Auditor

FDA (Luxembourg)

EBC STAFF



**Eugenio  
QUINTIERI**

Secretary  
General



**Ann-Cathrin  
RÖNSCH**

Senior Policy  
Officer



**Fernando  
SIGCHOS JIMÉNEZ**

Projects &  
Communication  
Manager



**Fernando  
VESPA**

Projects &  
Communication  
Officer



**Frédéric  
MELCHIOR**

Standardisation  
Technical Officer

LET'S DISCUSS  
**IDEAS** AND HOW TO  
**WORK TOGETHER**  
TO MAKE  
**THEM A REALITY!**



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🌐 [ebc-construction.eu](http://ebc-construction.eu)

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