



EBC Annual Report 2020-2021

**Eugenio Quintieri
EBC Secretary General**

Brussels, 22/06/2021



WHO WE ARE

EBC STRUCTURE



**Rinaldo
INCERPI**

EBC President

CNA Costruzioni
(Italy)



**Philip
VAN NIEUWENHUIZEN**

EBC Vice President
& Auditor

AFNL (the Netherlands)



**Nicolas
RUFENER**

EBC Treasurer

FMB (Switzerland)



**Patrick
KOEHNEN**

EBC Auditor

FDA (Luxembourg)



**Eugenio
QUINTIERI**

Secretary
General



**Fernando
SIGCHOS JIMÉNEZ**

Projects &
Communication
Manager



**Fernando
VESPA**

Projects &
Communication
Officer

**Spyros
MATHIOUDAKIS**

Policy
Officer

EBC STAFF

- ➔ Established in 1990
- ➔ Secretariat based in Brussels
- ➔ EBC defends and promotes the interests of construction SMEs and craftsmen in Europe

**19 NATIONAL
EMPLOYERS'
ORGANISATIONS IN
16 COUNTRIES**





WHO WE ARE

- **Mandates**

- **CAPEB** - Social Affairs
 - **ANAEP** - Energy efficiency and access to finance
 - **AFNL** - Public procurement
 - **CNA Costruzioni** - Urban regeneration
-
- **Only European organization to interpret and translate into 4 languages (English, Spanish, French, Italian, French)**
 - **Example SMEunited (ex-UEAPME):** English only working language
 - **New service: EBC positions and feedback also in Italian and Spanish**
 - Important to strengthen the content of our positions



KEY THEMES

DIGITALISATION



SUSTAINABILITY



LATE PAYMENT



PUBLIC PROCUREMENT



COORDINATION OF
SOCIAL SECURITY SYSTEMS



DRIVING TIMES &
TACHOGRAPHS



REDUCED VAT RATES AND
SPECIAL VAT SCHEME FOR SMEs





RESULTS

• COVID-19 and Recovery Plan

- Construction prioritized under all headings of the EU funds for the recovery

• Construction 2050 Alliance

- More than 50 members to raise the visibility of our political requests
- EBC founder and member of Steering Committee
- One unique voice for the sector – joint position on standardization, Recovery Plan, COVID-19 Impact, etc + 2 big events

• EU Industrial Strategy

- Construction recognized as a priority ecosystem
- Recognised role of construction organisations in defining the main measures to lead to the transformation of the built environment



RESULTS

• Renovation Wave

- Represent SMEs' interest in the preparation of the upcoming revision of the Energy Performance of Buildings Directive and Energy Efficiency Directive
- Position paper on digital logbooks and building renovation passports to boost SMEs business opportunities
- Cooperation with the International Union of Property Owners to facilitate the creation of One-Stop-Shops

• European Green Deal

- Building Life Campaign – watchdog role towards NGOs initiatives
- Sustainable finance taxonomy – avoided non-financial reporting obligations for construction SMEs
- Position Paper on Circular Economy + Membership of the Construction Stakeholders Platform



RESULTS

• **Late payments**

- Creation of the Late Payment Observatory – construction as a priority sector

• **Pact for skills**

- Meeting with FIEC and trade unions with Commissioners Breton and Schmidt
- Guaranteed funding support for skills' initiatives

• **Revision of the Construction Products Regulation**

- Extensive work on drafting an alternative policy option with FIEC and Construction Products Europe



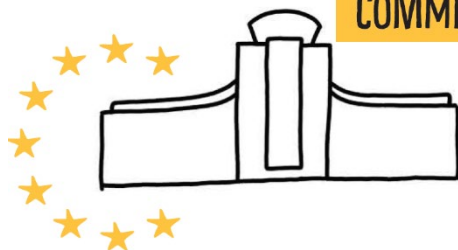
HOW?

- **Political representation**
- **Interventions**
- **Partnerships**
- **Projects**
- **Communication**



EU INSTITUTIONS

EUROPEAN
COMMISSION



EUROPEAN
PARLIAMENT AND MEPs



MEMBER STATES PERMANENT
REPRESENTATIONS TO THE EU



E E S C

EUROPEAN ECONOMIC AND
SOCIAL COMMITTEE



European Agency
for Safety and Health
at Work

EUROPEAN AGENCY FOR SAFETY AND
HEALTH AT WORK EU-OSHA





EUI INSTITUTIONS

- **European Commission**
 - Continuous dialogue and participation in the European Commission's 5 Construction 2020 Thematic Groups and key contribution
- **European Economic and Social Committee**
 - Presence in the committees on the internal market and social affairs – Ms Violeta JELIĆ (Fernando Sigchos, nominate as new deputy)
- **European Parliament**
 - Cooperation with parliamentary committees (ECON, EMPL, ENVI, IMCO, ITRE, TRAN) and their MEPS



EU INSTITUTIONS

- **Member States**
 - Exchanges with the Permanent Representations of the Member States to the EU and the Council of the EU
- **European Social Dialogue**
 - EBC as an Observer
 - The “French problem” is always present
 - Active participation in all meetings and discussions



EBC

INTERVENTIONS

- **Examples of EBC interventions:**

- EBC co-organised and moderated the **Construction 2050 Alliance event** “*The role of construction in the national Recovery Plans*”.
- EBC met with **Commissioners Breton and Schmit** to discuss the “*Pact for skills*”.
- EBC co-organised and moderated the event “*Spurring Europe’s renovation wave – how #BetterBuildingsEU can contribute to #EUGreenRecovery*” in the framework of the **EU Sustainable Energy Week (EUSEW) 2020**.
- EBC spoke about the Renovation wave at the **SolarPower Summit 2020**.
- EBC participated in the panel discussion “*Putting the power of digital at work for the EU Green Deal*” in the context of the **DIGIPLACE closing Conference**.
- EBC spoke on sustainable construction at the “**BIG 5 Exhibition**” panel discussion “*Unlocking the full potential of digital transformation, #CircularEconomy & industry 4.0*”.
- EBC gave a presentation on “*Impact of SDGs and Covid-19 on the building sector*” in the framework of the EUSEW 2020 **REZBUILD webinar**.
- EBC organised and moderated the event “*CONDAP: Green, digital and communication skills for mentors in construction apprenticeships*” in the framework of the **European Vocational Skills Week 2020**.



EBC INTERVENTIONS



CONSTRUCTION ALLIANCE

2050

THE ROLE OF CONSTRUCTION IN THE NATIONAL RECOVERY PLANS

2ND DECEMBER 2020

#EUCONSTRUCTION2050

Philip van Nieuwenhuizen

Zoom meeting interface showing a speaker and a gallery view of other participants.

Jane Cathrin Roerich - EBC

LIVE

Zoom meeting interface showing a speaker in a video call.

Eugenio Quintieri

SolarPower Europe

Claran Cuffe

#SolarPowerSummit

State of play of the Renovation Wave and its role on deploying solar

Claran Cuffe
MEP, European Parliament

Eugenio Quintieri
Secretary General, European Builders Confederation (EBC)

Julia Bonafina
Secretary General, European

SolarPower Summit

Zoom meeting interface showing a presentation slide with speaker information and a gallery view of participants.





EBC INTERVENTIONS



FREE WEBINAR
Panel discussion

Unlocking the full potential of digital transformation, circular economy and industry 4.0

15 JULY, 3:00 PM GST | 1:00 PM CET

Dr. Marzia Bolpagni Senior BIM Advisor, Mace	Lars Fredenlund CEO, Cobuilder AS	Eugenio Quintieri Secretary-General, European Builders Confederation	Paul Surin Global Lead BIM & Built Environment, IBM UK	Christophe Sykes Director General, Construction Products Europe	Arian Zwegers Programme Manager - Unit for Technologies and Systems for Digitising Industry, EU commission

Bonifacio Félix López-Ray Gómez | Fernando Sigchos Jiménez | Elena Ruiz | Veronika Schöpfer | Zabala Innovation Consulting

CONSTRUCTION ALLIANCE Work Programme 2020-2021

1. Construction: the solution to Europe's recovery after the COVID-19 pandemic
2. The contribution of the built environment to the EU Green Deal
3. The human factor in construction: safety, skills and sector's image
4. Relaunching the Construction 2020 Strategy
5. EU Data Strategy: a construction approach
6. Developing a communication strategy for the Alliance





HISTORICAL PARTNERSHIPS



- EBC is a founding member and project partner of Small Business Standards (SBS), the European association created to represent and defend the interests of SMEs in the standardization process at European and international level.
- EBC represents SBS in all construction-related issues, coordinating 32 experts, developing positions and organizing events
- EBC chairs the SBS Construction Forum Construction Forum guides SBS's strategic approach to BIM
- EBC Secretary General – Board Member and Internal Auditor



- EBC is a member of the sector and works in close collaboration with SMEUnited (ex Ueapme), the employers' organization that involves the interests of European crafts and SMEs at European level.
- EBC chairs the SMEUnited Construction Forum
- EBC present in the working committees



NEW PARTNERSHIPS



- **Construction 2050 Alliance (see before)**

- **Built4People**

- Public-Private Partnership between the Commission and the sector
- Define the Research&Innovation priorities for the sector in EU Funding Programmes (with a focus on Horizon)
- Key influence on a 1.8 billion euros budget for the sector
- EBC co-drafter of the proposal and key role in future governance



NEW PARTNERSHIPS



- **Campaign «BetterBuildings»**
 - Joint call for a bold strategy concerning the renovation of the EU building stock to be part of the European Green Deal
 - Joint event at the European Sustainable Energy Week
- **Campaign «Skills4Climate»**
 - Joint call on EU and national policy makers to strengthen the skills base in the electrical and construction sector
- **ECCREDI**
 - Joint position on the Built4People proposal





POLITICAL PROJECTS



• **Blueprint for skills: first project with FIEC and unions**

- Creation of an observatory to monitor skills shortages and anticipate future needs (use of mega-data) and development of a methodology to review job profiles and qualifications
- Results will lead to the modification of professional training paths
- Focus: digitization, circular economy, energy efficiency
- Developments: Analysis of the status quo of skills and observatories in Europe + database of best practices

• **Digiplace: project with the whole sector (end: May 2021)**

- Analysis and definition of the characteristics of a digital platform for the construction sector
- High political value: possible inclusion of the construction sector in the Commission's "Digitisation of European industry" programme
- Developments: first concrete European study on digitalization of SMEs



SUPPORT PROJECTS



•BIM4REN

- Digital BIM tools for SME-friendly restructuring
- Three pilot sites (Paris, San Sebastian and Venice)
- Integrate BIM requirements with economic management
- 2022: free training on easy digital tools for EBC Members

•BIM-SPEED

- An easy-to-access BIM cloud platform to improve deep renovation
- A set of interoperable tools and standardised procedures for data acquisition and implementation of restructuring solutions
- 12 real cases of demonstration on existing buildings

•CONDAP (end April 2021)

- developing the technological skills and competences of vocational trainers



SUPPORT PROJECTS



•Creation of a project helpdesk

- Informing members about project ideas, calls for tenders, possible participation in consortia, assistance
- Comprehensive in itinere guide on financing possibilities for construction SMEs
- Important distinction between DIRECT and INDIRECT management of European Union programmes EBC deals with directly managed programme



2021 proposals



Title	EU Programme	Coordinator	Expected Overall Budget	Timeline	Topics	EBC expected role
e-NABLE: e-permit and compliance check for sustainable and resilient built environment	Horizon Europe Programme - HORIZON-CL4-2021-TWIN-TRANSITION-01-10 - Digital permits and compliance checks for buildings and infrastructure.	Polytechnic University of Milan, Italy	5 million Euros	Deadline for submission: 23 September 2021 Start of winning projects : Second half 2022	Digital permits, Compliance checks for buildings, Digitalization, BIM, Sustainability	EBC will be involved in the development of E-permit guidelines suitable for construction SMEs and in activities aimed at facilitating the EU user acceptance and wide deployment of the e-permit.
HumanTech - Human Centered Technologies for a Safer and Greener European Construction Industry	Horizon Europe Programme - HORIZON-CL4-2021-TWIN-TRANSITION-01-12 - Breakthrough technologies supporting technological sovereignty in construction (RIA)	German Research Center for Artificial Intelligence (DFKI), Germany	9 million Euros	Deadline for submission: 23 September 2021 Start of winning projects : Second half 2022	Digital Twin, Robotics, Wearables, Human-Robot Collaboration, Scanning, Demolition Robots, Training, Worker Support, BIM, Standardization, Artificial Intelligence, 3D Sensing, Machine Learning	EBC will be involved in the user acceptance evaluation and assessment (from a construction SME perspective) of these human centered technologies; in the development of training material; and in the EU-wide dissemination of projects results.



2021 proposals



Title	EU Programme	Coordinator	Expected Overall Budget	Timeline	Topics	EBC expected role
BEEYONDERS - Breakthrough European technologies yielding construction sovereignty, diversity & efficiency of resources	Horizon Europe Programme - HORIZON-CL4-2021-TWIN-TRANSITION-01-12 - Breakthrough technologies supporting technological sovereignty in construction (RIA)	ACCIONA Construction, Spain	8 million Euros	Deadline for submission: 23 September 2021 Start of winning projects : Second half 2022	Smart wearables, Digital twin, Artificial intelligence, Autonomous vehicles, collaborative robotics, additive manufacturing	EBC will be involved in the assessment of the impact of these breakthrough technologies on construction SMEs; in the development of training material; and in the EU-wide dissemination of projects results.
CONSRUPTIVE - Construction disruptive digital, automated and robotics user-driven technologies	Horizon Europe Programme - HORIZON-CL4-2021-TWIN-TRANSITION-01-12 - Breakthrough technologies supporting technological sovereignty in construction (RIA)	Luxembourg Institute Of Science And Technology (LIST), Luxembourg	10 million euros	Deadline for submission: 23 September 2021 Start of winning projects : Second half 2022	Additive Manufacturing, Robotics, Autonomous vehicles, Cyber-Physical Systems, Digital Twins	EBC will be involved in the development of a EU construction industry roadmap regarding technological innovation in processes, tools and workforce conditions, and in the EU-wide dissemination of projects results and training material.
CondoReno - Creating and Multiplying Integrated Home Renovation Services	Programme for Environment and Climate Action (LIFE) - LIFE-2021-CET-HOMERENO	Delft University of Technology, Netherlands	6 million euros	Deadline for submission: 12 January 2022	Renovation, IHRS (Integrated Home Renovation Services), One-stop-shops (OSS), Sustainability	EBC will be involved in the EU-wide dissemination of CondoReno results and policy recommendations, including valorisation actions towards construction SMEs in various European



EBC COMMUNICATIONS



- **Articles, Cvoice and media presence:**

- 9 Cvoice (Monthly Newsletter)
- +10 Press releases
- Presence in +20 articles in specialised media (Build UP, Batiweb, Ingenio, EUbusiness.com, etc.)

- **Twitter / Mailchimp / LinkedIn / Facebook statistics:**

- 2.550 followers on Twitter (+150 from July 2020 - among the most popular construction sector representatives)
- 1.780 subscribers on Mailchimp (20% regularly click on the material we send)
- 847 followers on LinkedIn (+260 from July 2020, an increase of +44 % in less than a year!)
- A total of 672 views and 121 interactions to our Facebook posts since the April 2020 launch of our brand new page.



EBC COMMUNICATIONS



• Media presence:

BUILD UP The European Portal For Energy Efficiency In Buildings

Home News & Events Practices Learn Explore Topics Skills Topic C

Expert Interview - Eugenio Quintieri Secretary, General of the EBC

Expert Interview

Eugenio Quintieri EBC

BUILD UP

batiweb

« Une vague de rénovation pour l'Europe » : EBC souligne ses incertitudes

« Développement durable | 22.02.21 »

EBC CONSTRUCTION SMEs EUROPE

Confrontée à une crise sanitaire et économique inédite, la Commission européenne a publié le 14 octobre dernier, la stratégie « Une vague de rénovation pour l'Europe - rendre nos bâtiments plus écologiques, créer des emplois, améliorer les vies. » L'organisation professionnelle EBC, estime que cette démarche est une étape importante mais assure que seul un cadre politique stable et favorable stimulera la

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European Builders Confederation joins the European Circular Economy Stakeholder Platform

18 March 2021
by smeunited -- last modified 18 March 2021

In conjunction with SMEunited, already active in the European Circular Economy Stakeholder Platform (ECESP) as a member of the Coordination Group, EBC has joined the sectoral working group dedicated to Construction and Infrastructure for the 2021-2023 mandate.

• Cvoice (Newsletter)

EBC CONSTRUCTION SMEs EUROPE 30 YEARS

THE CONSTRUCTION VOICE

The monthly newsletter of the European Builders Confederation that features EU trends impacting construction SMEs & craftsmen

October 2020

Renovation Wave: new communication is a step towards more energy efficiency
EBC welcomes the Renovation wave as a promoter for more energy efficiency renovations, especially the focus on better funding and reinforced technical project assistance. [Read more](#)

Public Procurement: support construction SMEs by better implementing the directive
EBC position paper 'The implementation of Public Procurement in the EU' calls for improved implementation guidelines for public authorities and removing of barriers for SMEs. [Read more](#)

EBC CONSTRUCTION SMEs EUROPE

THE CONSTRUCTION VOICE

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May 2021

SAVE THE DATE!

The European Construction Sector Opportunities for new talent

Online event
1 July 2021
10:00-12:00 CET

#EUConstruction2050

Save the date and register for the next event of the Construction 2050 Alliance! This event will be dedicated to attracting new talent to the European construction sector, more information soon. [Link to register](#)

EBC CONSTRUCTION SMEs EUROPE

THE CONSTRUCTION VOICE

The monthly newsletter of the European Builders Confederation that features EU trends impacting construction SMEs & craftsmen

February 2021

Renovation Wave: Only a stable and enabling policy framework will stimulate demand
While welcoming the Renovation Wave strategy to overcome silos in building-related aspects, EBC emphasises the uncertainties arising from changing policy frameworks in its position paper. [Read more](#)

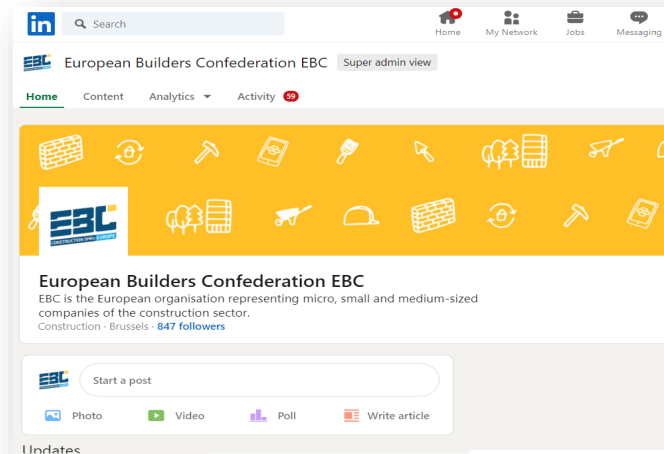
Chemical Agents & Asbestos: SMEs need a holistic approach
EBC replies to the European Commission consultation of European Social Partners on possible EU action to improve the Chemical Agents and Asbestos directives. [Read more](#)

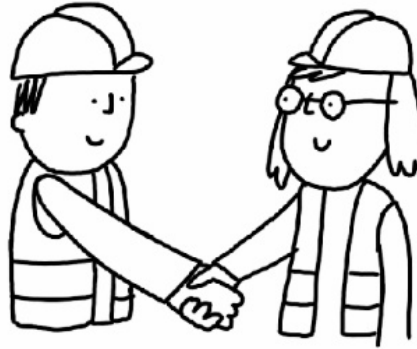


EBC COMMUNICATIONS



- **Twitter, Facebook & LinkedIn**






Thank you for your attention!



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