



EBC Annual Report 2019-2020

Eugenio Quintieri
EBC Secretary General

Brussels, 26/06/2020



WHO WE ARE

EBC STRUCTURE



**Rinaldo
INCERPI**

EBC President

CNA Costruzioni
(Italy)



**Patrick
LIÉBUS**

EBC Past President

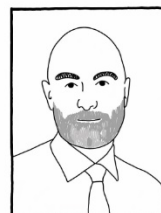
CAPEB (France)



**Philip
VAN NIEUWENHUIZEN**

EBC Vice President
& Auditor

AFNL (the Netherlands)



**Nicolas
RUFENER**

EBC Treasurer

FMB (Switzerland)



**Patrick
KOEHNEN**

EBC Auditor

FDA (Luxembourg)

EBC STAFF



**Eugenio
QUINTIERI**

Secretary
General



**Ann-Cathrin
RÖNSCH**

Senior Policy
Officer



**Fernando
SIGCHOS JIMÉNEZ**

Projects &
Communication
Manager



**Fernando
VESPA**

Projects &
Communication
Officer

- ➔ Established in 1990
- ➔ Secretariat based in Brussels
- ➔ EBC defends and promotes the interests of construction SMEs and craftsmen in Europe

**19 NATIONAL
EMPLOYERS'
ORGANISATIONS IN
16 COUNTRIES**





WHO WE ARE

- **Mandates**

- **CAPEB** - Social Affairs
 - **ANAEP** - Energy efficiency and access to finance
 - **AFNL** - Public procurement
 - **CNA Costruzioni** - Urban regeneration
-
- **Only European organization to interpret and translate into 4 languages (English, Spanish, French, Italian, French)**
 - **Example SMEunited (ex-UEAPME):** English only working language
 - **New service: EBC positions and feedback also in Italian and Spanish**
 - Important to strengthen the content of our positions



KEY THEMES

DIGITALISATION



SUSTAINABILITY



LATE PAYMENT



PUBLIC PROCUREMENT



COORDINATION OF
SOCIAL SECURITY SYSTEMS



DRIVING TIMES &
TACHOGRAPHS



REDUCED VAT RATES AND
SPECIAL VAT SCHEME FOR SMEs





RESULTS

- **COVID-19, Recovery Plan and the Renovation Wave:** *See dedicated presentation*
- **Late payments**
 - EBC calls for a recast of the 2011 Late Payment Directive
 - Commission report co-drafted with EBC, potential upcoming review
- **European Green Deal**
 - EBC welcomes the European Green Deal communication
 - Development of a position on Circular Economy
 - EBC invited Diederik Samsom during monthly construction lunch
- **Driving times and tachographs:** political agreement recognizes construction specificities→ avoided additional costs for SMEs



RESULTS

- **Coordination of social security systems:** rapporteur's position very close to EBC's position, at the moment political deadlock
- **Revision of the Construction Products Regulation:** intensive work on 2 joint positions with CPE and FIEC (political proposals and technical solutions)
- **Public procurement:**
 - Finalisation of the EBC position (taking COVID-19 impact into account)
 - EBC Vice-President contributes to the work of the European Commission's stakeholder expert group on public procurement
 - EBC Senior Policy Officer expert of CEN Technical Committee TC 461 on Public Procurement to monitor developments in standards
- **Other files in development:** Climate Action Plan, Digital logbook and Building Renovation Passport, European Single Procurement Document



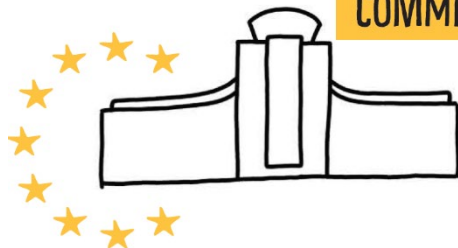
HOW?

- **Political representation**
- **Interventions**
- **Partnerships**
- **Projects**
- **Communication**



EU INSTITUTIONS

EUROPEAN
COMMISSION



EUROPEAN
PARLIAMENT AND MEPs



MEMBER STATES PERMANENT
REPRESENTATIONS TO THE EU



E E S C

EUROPEAN ECONOMIC AND
SOCIAL COMMITTEE



European Agency
for Safety and Health
at Work

EUROPEAN AGENCY FOR SAFETY AND
HEALTH AT WORK EU-OSHA





EUI INSTITUTIONS

- **European Commission**
 - Continuous dialogue and participation in the European Commission's 5 Construction 2020 Thematic Groups and key contribution
- **European Economic and Social Committee**
 - Presence in the committees on the internal market and social affairs - President Liébus Member (Fernando Sigchos deputy)
- **European Parliament**
 - Cooperation with parliamentary committees (ECON, EMPL, ENVI, IMCO, ITRE, TRAN) and their MEPS



EU INSTITUTIONS

- **Member States**
 - Exchanges with the Permanent Representations of the Member States to the EU and the Council of the EU
- **European Social Dialogue**
 - EBC as an Observer
 - The “French problem” is always present
 - Active participation in all meetings and discussions



EBC INTERVENTIONS

- **Examples of EBC interventions:**

- Online meeting with EU Internal Market Commissioner Breton on Covid-19 impact on Construction
- Online meeting with EU Energy Commissioner Kadri Simson on the renovation wave to support the recovery
- "Construction Lunch" with Diederik Samsom, Head of Cabinet of EU Vice-President Timmermans, on the Green Deal (Brussels, Belgium)
- Discussions on digitalisation with Baltic construction SMEs (Riga, Latvia)
- CECE Summit "*From Bricks to Bytes*" (Brussels, Belgium)
- International conference "*Digitalisation, Robotization and Technological Modernization as Drivers of Productivity and Efficiency for Construction SMEs*" (Budapest, Hungary)
- Health and Safety Blueprint stakeholders meeting (Brussels, Belgium)
- European Fire Safety Week "*Building Day*" event (Brussels, Belgium)
- EU-OSHA Conference "*Improving occupational safety and health in micro and small enterprises in Europe*" (Brussels, Belgium)



EBC INTERVENTIONS





HISTORICAL PARTNERSHIPS



- EBC is a founding member and project partner of Small Business Standards (SBS), the European association created to represent and defend the interests of SMEs in the standardization process at European and international level.
- EBC represents SBS in all construction-related issues, coordinating 32 experts, developing positions and organizing events
- EBC chairs the SBS Construction Forum Construction Forum guides SBS's strategic approach to BIM
- EBC Secretary General – Board Member and Internal Auditor



- EBC is a member of the sector and works in close collaboration with SMEUnited (ex Ueapme), the employers' organization that involves the interests of European crafts and SMEs at European level.
- EBC chairs the SMEUnited Construction Forum
- EBC present in the working committees



NEW PARTNERSHIPS



• Construction 2050 Alliance

- 47 European organisations - Unprecedented collaboration effort
- EBC in the Steering Committee with CECE, FIEC and CPE
- One unique voice for the sector – joint position on standardization, Recovery Plan, COVID-19 Impact, etc

• Built4People

- Public-Private Partnership between the Commission and the sector
- Define the Research&Innovation priorities for the sector in EU Funding Programmes (with a focus on Horizon)
- Key influence on a 1.8 billion euros budget for the sector
- EBC co-drafter of the proposal and key role in future governance



NEW PARTNERSHIPS



- **Campaign «BetterBuildings»**

- Joint call for a bold strategy concerning the renovation of the EU building stock to be part of the European Green Deal
- Joint event at the European Sustainable Energy Week

- **Campaign «Skills4Climate»**

- Joint call on EU and national policy makers to strengthen the skills base in the electrical and construction sector

- **ECCREDI**

- Joint position on the Built4People proposal





POLITICAL PROJECTS



• **Blueprint for skills: first project with FIEC and unions**

- Creation of an observatory to monitor skills shortages and anticipate future needs (use of mega-data) and development of a methodology to review job profiles and qualifications
- Results will lead to the modification of professional training paths
- Focus: digitization, circular economy, energy efficiency
- Developments: Analysis of the status quo of skills and observatories in Europe + database of best practices

• **Digiplace: project with the whole sector**

- Analysis and definition of the characteristics of a digital platform for the construction sector
- High political value: possible inclusion of the construction sector in the Commission's "Digitisation of European industry" programme
- Developments: first concrete European study on digitalization of SMEs



SUPPORT PROJECTS



•BIM4REN

- Digital BIM tools for SME-friendly restructuring
- Three pilot sites (Paris, San Sebastian and Venice)
- Integrate BIM requirements with economic management
- Soon beta-testing of digital tools with EBC Members

•BIM-SPEED

- An easy-to-access BIM cloud platform
- A set of interoperable tools and standardised procedures for data acquisition and implementation of restructuring solutions
- 12 real cases of demonstration on existing buildings

•CONDAP

- developing the technological skills and competences of vocational trainers



SUPPORT PROJECTS



•Creation of a project helpdesk

- Informing members about project ideas, calls for tenders, possible participation in consortia, assistance
- Comprehensive in itinere guide on financing possibilities for construction SMEs
- Important distinction between DIRECT and INDIRECT management of European Union programmes EBC deals with directly managed programme



EBC COMMUNICATIONS



- **Articles, Cvoice and media presence:**

- 9 Cvoice (Monthly Newsletter)
- +10 Press releases
- +20 Articles in specialised media (BIMToday, Build UP, Euractiv, Yahoo finance, ecc.)

- **Twitter / Mailchimp / LinkedIn / Facebook statistics:**

- 2400 followers on Twitter (+172 from July 2019 - among the most popular construction sector representatives)
- 1667 contacts on Mailchimp (20% click regularly on the material we send)
- 587 followers on LinkedIn (+222 from July 2019)
- In April 2020, EBC also landed on Facebook, with a brand new page!

- **Videos & Webinars**

- Participation in the CEN-CENELEC video on Standards in Construction and other communication activities, such as the BIM4Ren introductory webinar



EBC COMMUNICATIONS

Articles and presence on media:

pbctoday LHC

HOME COVID-19 PUBLICATIONS STAKEHOLDERS GUIDES

Home > Energy News > The European Green Deal: What impact on the built environment?

The European Green Deal: What impact on the built environment?

The European Green Deal is a major new commitment from the EU to tackle urgent environment-related challenges on the way to a climate-neutral economy by 2050. Eugenio Quinteri of the European Builders Confederation looks at the implications for the built environment

BUILD UP The European Portal For Energy Efficiency in Buildings

Home News & Events Practices Learn Explore Topics Skills

Explore

CONDAP project

10 February 2020

CONDAP project

The idea of using computers for the design/build phase of a construction project is now nothing more than a distant vision of the future of digitalisation in the European construction sector. However, behind the scenes, the construction sector has been progressively working with the constant improvement of digital technologies, notably Building Information Modelling (BIM).

By playing building data at the heart of all operations, digitalisation in the construction industry offers potential benefits such as an upgrade of data and information sharing, improved communication between different actors, greater productivity by facilitating the implementation of new and existing technologies, and a reduction of project risks.

In addition to the potential for technological progress in the different phases of the building lifecycle, digitalisation can have a significant impact on the decarbonisation of all buildings, especially regarding energy efficiency, a major move to optimise our buildings and infrastructure thanks to the use of advanced techniques and methods to improve energy performance and, finally, contribute to the environmental friendliness of our urban society as a whole.

However, characterised by a high presence of SMEs, low capitalisation in the field of higher educated employees, low investment in innovation and a long supply chain, the construction sector is lagging behind in its digital transformation. Moreover, in the EU market, different languages, law and regulatory frameworks are obstacles to synergies.

This project has been funded with support from the European Commission.

Digital Skills for Workplace Mentors in Construction Sector Apprenticeships (CONDAP) is an EU-funded project with the objective to enhance the digital skills of mentors in construction apprenticeships. Instructur Skills are working together with other European partners from Greece (Exelia), Lithuania (VSRK), Belgium (EBC) and Spain (Polytechnic University of Valencia).

Introducing DigiPLACE: The Digital Platform for Construction in Europe

DigiPLACE represents an unprecedented collaboration between European construction bodies, owners, architects, research institutes and ICT firms to create a platform for the integration of different technologies, applications and services in digital construction.

In order to address these challenges, several initiatives have been developed at national level to improve the innovation in the sector. At the European level, some projects have been devoted to facilitating the exchange of information, practice and knowledge, including the EU funded project DigiPLACE, the digital platform for Construction in Europe.

DigiPLACE is an ambitious attempt to enable the creation of a digital platform that would integrate the different technologies, applications and services currently existing in digital construction. The project aims at creating a federated Architecture Framework (AFC) for a future digital platform, allowing the coherent development of future initiatives and projects in the field of digital construction, making a large community of stakeholders and the expertise of selected key players. DigiPLACE will address its strategic mission for successful implementation of the platform in a number of key areas: the ambition to mark out the path for the digitalisation of the European construction industry under the headline of Construction 2050.

Under the lead of the Polytechnic University of Valencia, the DigiPLACE project relies on an EU-wide consortium made of 19 partners from 11 countries, composed of an unprecedented collaboration between EU construction industry representatives, a strong academic partnership and the support of three national research institutes (ENR, TNO and GBCNL). DigiPLACE will rely on a large set of partners, listed in the annex, and an extensive network comprising leading European entities, companies and associations of industry bodies, centers of research and public, architects, research institutes and ICT firms for digital production, content and knowledge.

More concretely, the European Builders Confederation (EBC), as the representative of

construction SMEs and craftsmen, are going to closely collaborate with our fellow European construction representatives: the European Construction Industry Federation (ECIF), the Architects' Council of Europe (ACE), the European Federation of Engineering Contractors Association (EFCA), Construction Products Europe (CPE), the Commission for European Construction Equipment (CECE), and the European Construction, Health, Environment and Energy Efficiency Building Technology Platform (E3TE). In private public dialogue and response, as well as increasing the awareness and findings of the project.

This project is the first ever proposal targeting the digital transformation of the construction industry to receive funding from the European Central for Construction's Networks, Content & Technology (CC-NET) of the European Commission. This project is also representative because it was the first web and representative cooperation of construction stakeholders who part in the same EU funded project. This means that the sector wants to contribute to the digital transformation to further improve working conditions on construction sites, attract young people in the sector and make construction projects more predictable.

If you want to know more, you are more than welcome to the upcoming DigiPLACE launch conference that will take place on Wednesday, July 22 in November. More information is also available on the DigiPLACE website and on our special DigiPLACE website below under construction!

This project has received funding from the European Union's Horizon 2020 programme under Grant Agreement No. 845431

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European Builders Confederation
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Choice (Newsletter)

EBC CONSTRUCTION SMEs & CRAFTSMEN

30 years

THE CONSTRUCTION VOICE

The monthly newsletter of the European Builders Confederation that features EU trends impacting construction SMEs & craftsmen

April 2020 - Special edition COVID-19

Renovation wave: videocall with EU Energy Commissioner K. Simson

EBC Secretary General exchanged with built environment actors and Commissioner Kadi Simson on how the Renovation Wave foreseen by the Green Deal should foster the future recovery. [Read more](#)

EBC CONSTRUCTION SMEs & CRAFTSMEN

30 years

THE CONSTRUCTION VOICE

The monthly newsletter of the European Builders Confederation that features EU trends impacting construction SMEs & craftsmen

February 2020

Construction 2050: a unique alliance for a sustainable built environment

Around 40 high-level representatives of the main construction associations are united in the framework of the Construction 2050 Alliance, soon to be launched publicly. This Alliance is an unprecedented initiative to show the unique importance of the construction sector. [Read more](#)

EBC CONSTRUCTION SMEs & CRAFTSMEN

The Construction Voice

September 2019

The Construction Voice is the monthly newsletter of the European Builders Confederation that features EU trends impacting construction SMEs & craftsmen

Introducing the DigiPLACE project, a digital platform for construction in Europe

DigiPLACE kick-off meeting

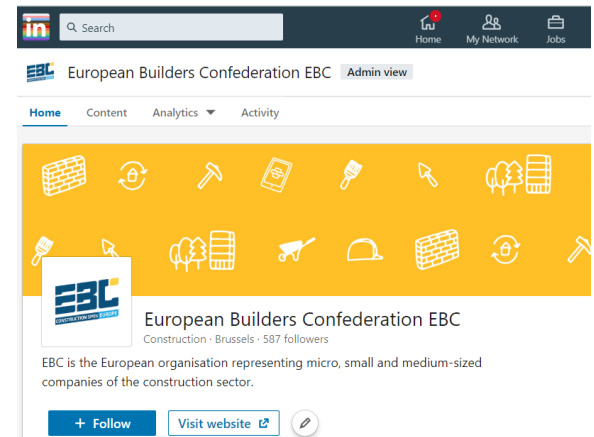
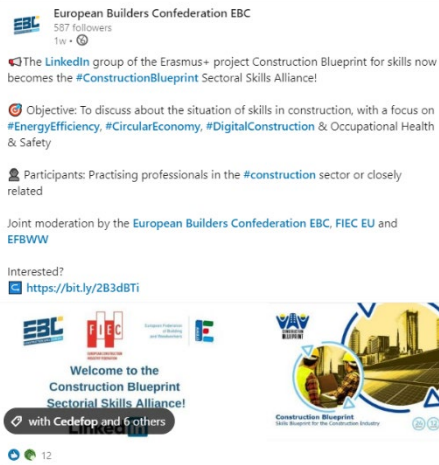
On 3 and 4 September the kick-off meeting of the Horizon 2020 project DigiPLACE took place in Brussels. DigiPLACE is an EU-funded project with a budget of €1 million aiming at



EBC COMMUNICATIONS



• Twitter, Facebook & LinkedIn





- Videos & Webinars



Meet BIM4Ren:
Easy-to-Use
BIM tools
for renovation

webinar #1

BIM4Ren team

BIM4Ren Easy-to-use BIM tools and workflows for collaborative and energy-efficient renovation of residential buildings

Coordinator: Incubator/INEF4

Consortium: 23 partners from 10 European countries

Duration: 48 months

Start: 1st Oct 2018

Budget: 7.6M



Thank you for your attention!



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